

Andre Goyette

Senior Partner



An overachiever with a proven track record, Andre has over 20 years of sales and sales management experience mostly in the IT and Telecom industry, selling software, hardware and professional services to corporate accounts, governments and small and medium size businesses, in Canada, the USA and in Europe.

Andre also has extensive experience in managing channel networks and national and international strategic alliances. Prior to joining Strategico he has held several executive positions notably, VP of Sales Consumer Software Product Division of Groupe Documens, and VP Sales and Marketing for Nomino Technologies a software company specialized in e-service. He also has managed 3Com's business in eastern Canada as a regional manager, and 3Com's OEM program across Canada. He held similar positions at Bay Networks, IBM/Rolm, and Bell Canada.

Over the course of his career, Andre has earned many awards and recognitions including participation in 10 President Clubs.